

Primus Investment Advisers was founded in 2006 by Narender Nagpal and Ramchandra Hegde.

Prior to starting Primus, Narender Nagpal was Managing Director and Head of Equities at Deutsche Bank in India. He was responsible for starting Deutsche Bank's equities business in India in 2002 and led the business to a top five position in the Indian equities market within a span of three years of launching the business. At a regional level, he was a part of the Asian Equities Management Committee. In the past, Narender has held Head of Equities and Head of Research roles at other institutions such as BZW Securities, W I Carr, UTI Securities and ASK Raymond James. He has 15 years of experience in Indian equities markets, mainly in equity research on the sell side. Over the years, he has been rated among India's top analysts in independent polls like II and Asiamoney. In terms of academic background, Narender Nagpal is a merit holder Chartered Accountant.

Ramchandra Hegde is an investment professional at Primus Investments. Prior to joining Primus, Ram served as Vice President, Research at Deutsche Bank in India. In this capacity, he was responsible for the research team's Mid Cap stock coverage. He was also responsible for Media and Retail sector coverage. Ram has previously held research roles at DSP Merrill Lynch and Enam Securities, where he covered a number of industry sectors.